November 3, 2014

Daewoo E&C (047040)

Equity Research

Update

Delay in the final completion of Oman Sur IPP project

3Q14 earnings missed consensus on rising losses from Oman Sur IPP project

Daewoo E&C reported preliminary 3Q14 sales of W2.6tn (+28.8% YoY), OP of W97.4bn (-9.4% YoY) and PTP of W5.7bn (-91.5% YoY) on a standalone basis. Sales were good, beating market consensus by about 10% on growth for domestic housing and overseas businesses. OP met consensus despite a continued cost increase triggered by a delay in completing the Oman Sur IPP project (cost increase of W40.5bn in 2Q14), as provisions of W58.5bn for SG&A costs were written back. PTP posted a large YoY decline, as liquidated damages of about W85.0bn related to the Sur project were booked as other operating expenses.

Persistent overseas risk, escalating performance risk

3Q14 results of domestic construction companies illustrate widening risks associated with the Middle East projects. The risks so far concentrated on companies incurring liquidated damages because of a delay in terms of mechanical completion. Now, liquidated damages are also occurring in relation to the performance of project completion conditions. Meeting the conditions sometimes require the input of additional resources, as is the case with the Sur project. We are concerned that such a risk in commissioning will likely spread to overall Korean companies, given power plant and refining facility projects to be completed in 2014-2015.

As for the Sur IPP project, Daewoo completed building two 800MW lines for the plant with total capacity of 2,000MW and is testing the remaining 400MW line. We think that the entity which awarded the project is also liable for the project's delay, as it provided transmission networks for only 800MW, not for 2,000MW. As such, when all the lines are built, the company should be able to write back part of W85.0bn it booked as liquidated damages.

Maintain BUY but lower TP to W8,500

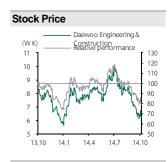
We cut our TP to W8,500 (-12.4%) to reflect downward revisions to 2015 earnings forecasts (-8.9% for OP, -11.1% for NP vs. previous forecasts). But we reiterate a BUY rating on the company in view of improving margins for the domestic business.

BUY

I TP(12M): W8,500 I CP(Oct. 31): W6,550

Key Data KOSPI (pt) 1.964.43 10 200/5 930 52 week High/Low(W) Market cap(W bn) 27223 Market cap weight(%) 023 Shares out ('000) 415,622.6 60-D avg. daily volume(000) 851.5 60-Davg.dailyvalue(Wbn) 6.9 DPS Est.(W,2014) 0 DY Est. (%.2014) 0.00 Foreign ownership (%) 7.42 Major shareholders' stake (%) KDB Value 6th LLC and 51.23 2 persons SEBT Investment Ltd 12.28 Performance 1M 6M 12M Absolute (14.7) (23.5) (23.7) Relative (12.3) (23.6) (21.2)

Consensus Data				
	2014	2015		
Sales (W bn)	9,627.7	10,250.1		
OP (W bn)	466.4	503.0		
NP (W bn)	259.8	326.9		
EPS (W)	617	767		
BPS (W)	6,901	7,675		



Financial Data

Financial Da	สเส					
		2012	2013	2014F	2015F	2016F
Sales	W bn	8,223.4	8,782.2	9,935.1	11,014.6	11,411.6
OP	W bn	345.7	(244.7)	477.5	532.5	581.3
PTP	W bn	227.9	(839.7)	232.5	415.5	473.3
NP	W bn	176.9	(717.8)	167.3	312.6	356.1
EPS	W	426	(1,727)	403	752	857
Chg	%	0.0	(505.4)	(123.3)	86.6	14.0
PER	х	23.38	N/A	16.27	8.71	7.64
PBR	х	1.20	1.14	0.95	0.86	0.77
EV/EBITDA	х	16.48	N/A	9.41	8.22	7.17
ROE	%	5.28	(24.13)	6.24	10.71	10.94
BPS	W	8,313	6,491	6,894	7,646	8,503
Net DER	%	68.8	96.3	77.8	62.3	47.2
Source: compa	nv data Har	a Daetoo Sec	urities			

Source: company data, Hana Daetoo Securities



Analyst Sangwook Chae +822-3771-7269 swchae@hanafn.com

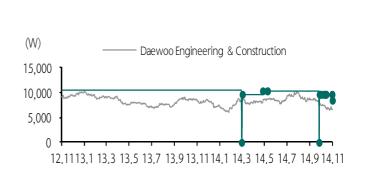
RA Junhyung Park +822-3771-7617 parkjh85@hanafn.com



Rating & Target Price Changes

Daewoo Engineering & Construction	Daewoo	Engineering	&	Construction	
--	--------	-------------	---	--------------	--

-	-	
Date	Rating	Target Price (W)
14.11.3	BUY	8,500
14.11.2	BUY	9,700
14.10.17	BUY	9,700
14.10.16	BUY	9,700
14.10.13	BUY	9,700
14.10.12	BUY	9,700
14.10.6	BUY	9,700
14.10.1	BUY	9,700
14.9.29	BUY	9,700
14.9.28	Analyst Change	0
14.5.12	BUY	10,400
14.5.11	BUY	10,400
14.4.29	BUY	10,400
14.3.5	BUY	9,700
14.3.3	Analyst Change	0



Hana Daetoo Securities Rating Definitions

Stock ratings for the next twelve months

BUY_Target Price implies at least 15% upside potential Neutral_Target Price implies less than 15% upside or downside potential Reduce_Target Price implies at least 15% downside potential

Sector ratings for the next twelve months

Overweight Sector index implies at least 15% upside potential Neutral_Sector index implies less than 15% upside or downside potential Underweight_Sector index implies at least 15% downside potential

Compliance Notice/Disclaimer

- As of November 3, 2014, Hana Daetoo Securities does not own over 1% of the outstanding shares of the company covered in this report.
- This report accurately reflects the research analyst's personal views and was written without any undue external influence or interference, and no part of his or her compensation was, is, or will be, directly or indirectly, related to the specific recommendations or views expressed by that analyst in the report.
- As of November 3, 2014, the analyst does not own any shares of the company covered in this report.
- As of November 3, 2014, this report was not provided in advance to an institutional investor or other third party.
- Research report is a product of Hana Daetoo Securities (HDS).
- HDS is the employer of the research analyst (s) who has prepared the research report; and
- Subsequent transactions by Major U.S. Institutional Investors should be effected through Marco Polo Securities (MPS) under an SEC rule 15a-6 chaperoning agreement between HDS and MPS.
- Research analyst (s) preparing the research report is resident outside the United States and is not an associated persons of any U.S. regulated broker-dealer and that therefore the analyst (s) is not subject to supervision by a U.S. broker-dealer, and is not required to satisfy the regulatory licensing requirements of FINRA or required to otherwise comply with U.S. rules or regulations regarding, among other things, communications with a subject company, public appearances and trading securities held by a research analyst account
- This report is being distributed in Hong Kong by Hana Asia Limited which is regulated by the Hong Kong Securities and Futures Commission.
- This report is written and distributed by Hana Daetoo Securities only for information purposes, and may not be reproduced, redistributed, and forwarded to any other person. This report is not intended as an offer or solicitation for the purchase or sale of any securities, and neither this report nor anything contained herein shall form the basis of or be relied upon in connection with any contract or commitment whatsoever. Information and statistical data contained herein were taken from sources believed to be reliable but in no way can be guaranteed. The company accepts no liability whatsoever for any director consequential loss arising from any use of this report or its contents. The final investment decision is based on the client's judgment, and this report cannot be used as evidence in any legal dispute related to investment decisions

